The Value of Academic Libraries for Community Colleges

COUNCIL OF CALIFORNIA COMMUNITY COLLEGES CHIEF LIBRARIANS

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March 9, 2017



Documenting and Communicating Library Impact with Campus Assessment Projects

COUNCIL OF CHIEF LIBRARIANS – CALIFORNIA COMMUNITY COLLEGES MARCH 24, 2017 KAREN BROWN, DOMINICAN UNIVERSITY



• What's the value context on your campus?

• How can you develop and document library value?

• What can you share with others about library value?

Let's get our hands dirty! Ask questions, insert ideas, challenge assumptions, & make the best use of this time!



Handouts!

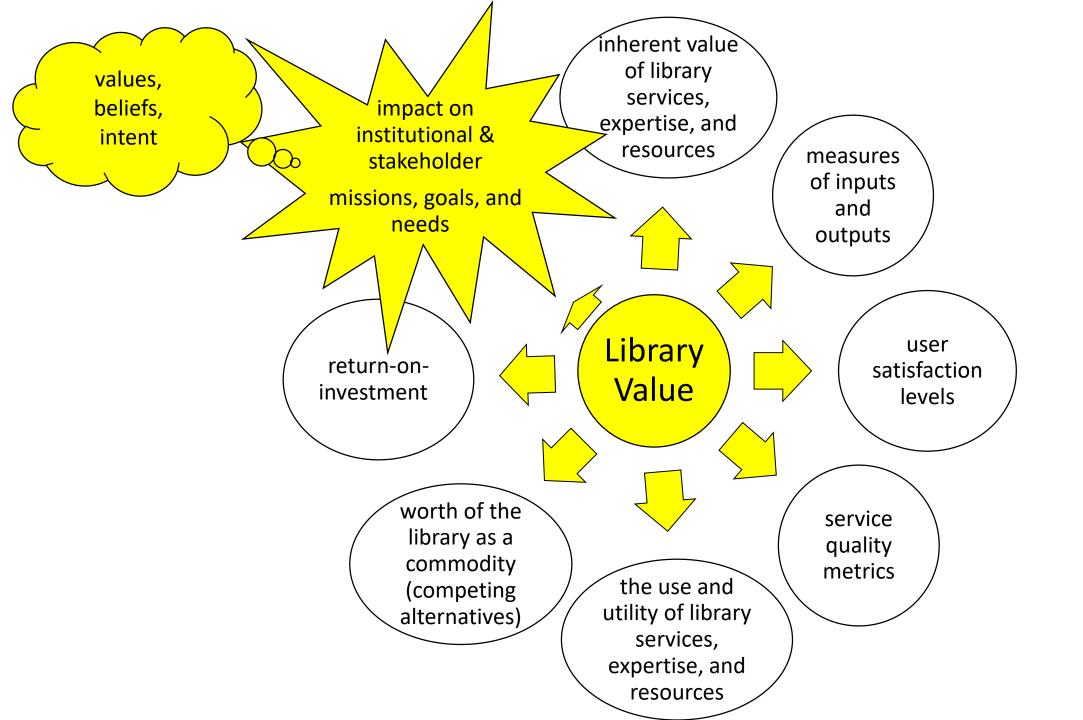
Overview

- What's the value context on your campus?
- How can you develop and document library value?
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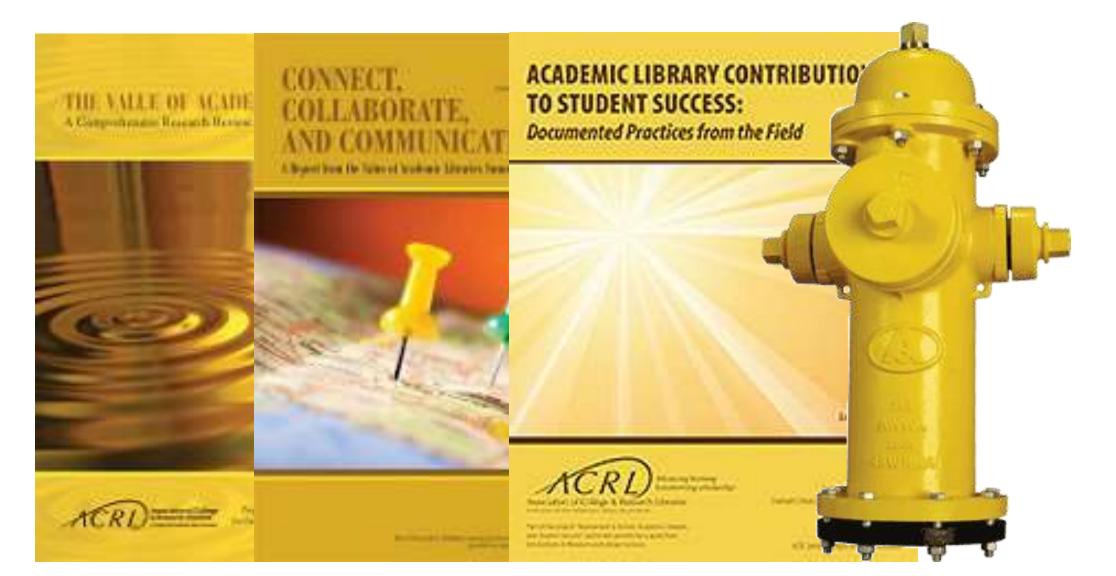




Identify the context for library value from a large-scale perspective



National Academic Library Agenda



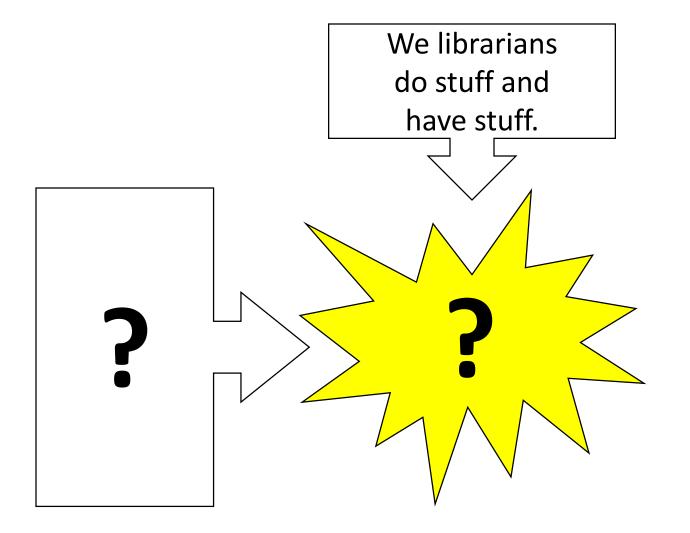
The Key Idea



Wouldn't it be nice if...



But the reality is often...



What if we knew?

What if we knew what our campus and/or stakeholders' goals, needs, missions, outcomes, strategic priorities, KPIs, whatever were? What difference would that make? What could we do **better** or differently?

What could we **stop** doing?

thinking organizationally

Som

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ess

leven

thinking strategically

VS

So, how can you know what your institution and/or stakeholders' goals, needs, missions, outcomes, strategic priorities, KPIs, etc, actually are?

Of course, it can be hard to keep track of campus focus areas... Things change **People** change **Priorities change** But... Librarians are good at research! And it's possible.



First you need to know who your stakeholders

are.

Ok, actually you need to know who your most important stakeholders are.



Stakeholders...

Students

- High school
- Prospective
- First-year
- Majors
- International
- Co-curricular groups
- First generation
- Honors
- At-risk
- Graduate
- Veterans
- Special populations

Local Community

Parents

- Of first-year students
- Of first-gen students

Faculty

- Tenured/tenure track faculty
- Non-tenure track faculty
- Research faculty
- Part-time faculty
- Adjunct faculty
- Instructors/lecturers
- Teaching assistants

Administration

- Presidents/chancellors/ provosts
- Deans
- Faculty senate
- Department/unit heads
- Committee chairs

Employers

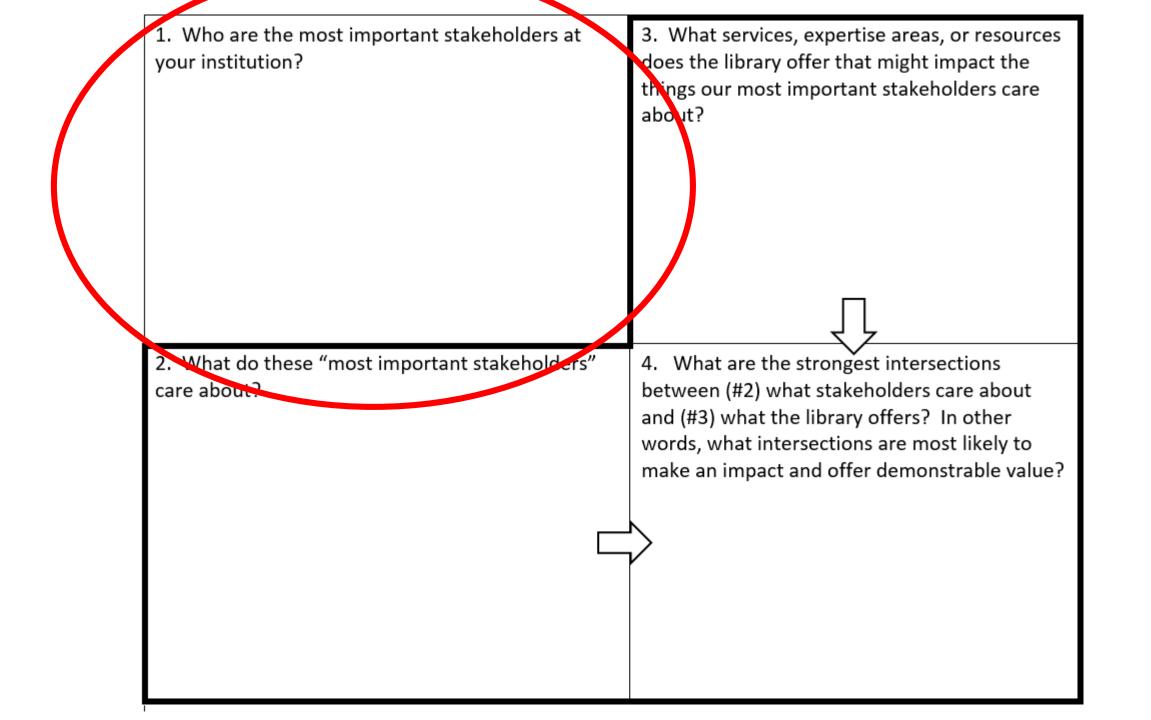
Graduate Schools

Accreditors

- Regional
- Professional









Next you need to know what your most important stakeholders *care about*.

CITY

Determining what stakeholders care about

- Interviews & focus groups (Activity #3)
- Stakeholder card sort (Activity #5)
- Budgetary analysis (follow the money!)
- Document analysis (Activity #8)



Documents for analysis

- Documents & speeches given by institutional leaders
- Strategic plans
- Institutional mission/vision/values statements

- Annual reports
- Alumni publications
- Press releases
- Program review or accreditation audit
- Learning outcomes inventory



Institutional Strategic Plan

https://www2.palomar.edu/pages/strategicplanning/files/2018/01/DRAFT-Strategic-Plan-2019-YR-V2-updated-tracking-changes-accepted.pdf



Strategic and Master Planning

Master Plan 2022 update

(click here to see progress on our Education & Facilities plan update) (coming soon)

Palomar College Vision, Mission and Values:

Vision

Learning for Success

Mission

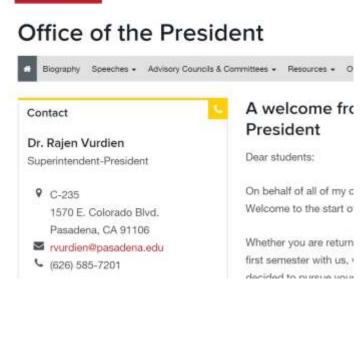
Our mission is to provide an engaging teaching and learning environment for students of diverse origins, experiences, needs, abilities, and goals. As a comprehensive community college, we support and encourage students who are pursuing transfer-

- Goal 2: Strengthen efforts to improve outreach, persistence, and student success.
 - Objective 2.3: Strengthen and implement strategies to facilitate student completion of basic skills coursework within their first 30 units.
 - Objective 2.4: Implement user-friendly technology tools (e.g., Starfish, Early Alert, and a Customer Relations Management system) that allow students to easily enroll, persist, and complete their studies.
 - Objective 2.6: To address opportunity gaps among the college's diverse student body, strengthen and integrate existing programs focused on persistence and student success including but not limited to, FYE, Palomar Promise, Summer Bridge, Learning Communities, and STEM Scholars.

Senior Leader Publications

https://pasadena.edu/about/president/documents/Convocation_Speech_2015.pdf





2015 Convocation Speech

- "More students at Pasadena City College graduated with an Associate Degree for Transfer than at any other community college in the entire state. Of the 113 California community colleges, PCC ranked number one in conferring ADTs, reaffirming our reputation as one of the premiere pipelines to the California State University system."
- "Military Times ranked PCC number two in the nation in its "Best for Vets" two year colleges list"
- "increased efforts in our existing outreach programs and collaboration with local high schools"
- "9 recommendations from the Accrediting Commission for Community and Junior Colleges, including SLO assessment"

Outward Facing Communications

http://scorecard.cccco.edu/scorecardrates.aspx?CollegeID=731#home



Glendale College What get measured, gets done!

CURRENT PROFILE	Math & English/ESL Metrics		Completion Metrics			-	CTE Metrics		~
	Remedial/ESL	Transfer Level Achievement	Persistence	30 Units	Degree/Transfer		CTE	Skills Builder	CDCP
	52						25-51		
							Disciplines	Demograph	NICS
	d au						Click here	e to view trend	data

Skills Builder

The median percentage change in wages for students who completed higher level CTE coursework in 2013-2014 and left the system without receiving any type of traditional outcome such as transfer to a four year college or completion of a degree or certificate.

+23.9%

Median Earnings Change

What's important to your stakeholders? **Students**

- Recruitment
- Enrollment
- Retention
- Completion
- Graduation
- Learning (outcomes)
- Achievement (gpa, tests)
- Experience
- Engagement
- Employment, Earnings
- Alumni Lifelong Learning

Faculty

- Recruitment
- Tenure & Promotion
- Teaching
- Service
- Research Productivity
- Grant-Seeking
- Patents, Technology Transfer
- Innovation, Entrepreneurship



What's important to your stakeholders?

Institution

- Prestige, Brand
- Affordability
- Efficiencies
- Accreditation, Program Review
- Sustainability
- Internationalization
- Athletics
- Development, Endowments

Community

- Local, Global Workforce Development
- Local, Global Economic Growth
- Local, Global Engagement
- Community-Building, Social Inclusion
- Social Justice
- Faith-based Initiatives





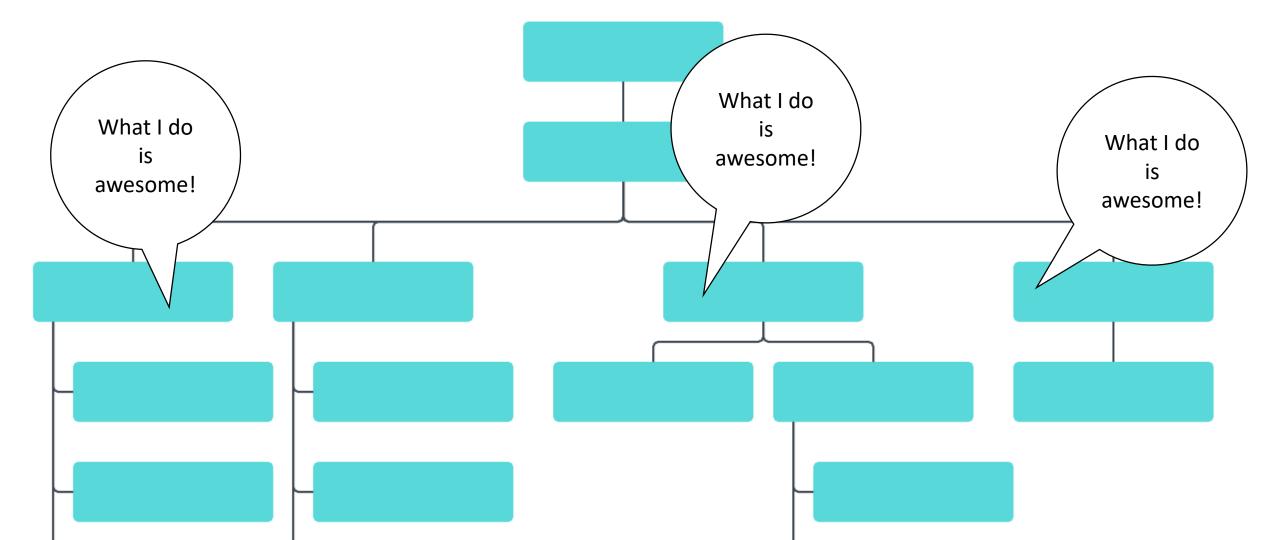
1. Who are the most important stakeholders at your institution?	3. What services, expertise areas, or resources does the library offer that might impact the things our most important stakeholders care about?
	\Box
2. What do these "most important stakeholders" care about?	4. What are the strongest intersections between (#2) what stakeholders care about and(#3) what the library offers? In other words, what intersections are most likely to make an impact and offer demonstrable value?

Then, conduct a self-audit of library services, areas of expertise, and resources that do (or could) contribute to what the most important stakeholders care about.

Library services, expertise, resources

Physical, digital reference	Collection development	Special collections	Interlibrary loan
Embedded reference, consultations	"Regular" collections	Archives	Reserves
Liaison services, subject guides	Popular collections	Institutional repositories	Library website
One shot instruction	Data/statistics collections	Circulation	Library social media
Course/curriculum- integrated instruction	E-resource collections	Acquisitions	Facilities, computing space
Outreach	Technology, multi- media collections	Cataloging, metadata	Facilities, study space

Identifying potentially impactful library services, expertise, and resources



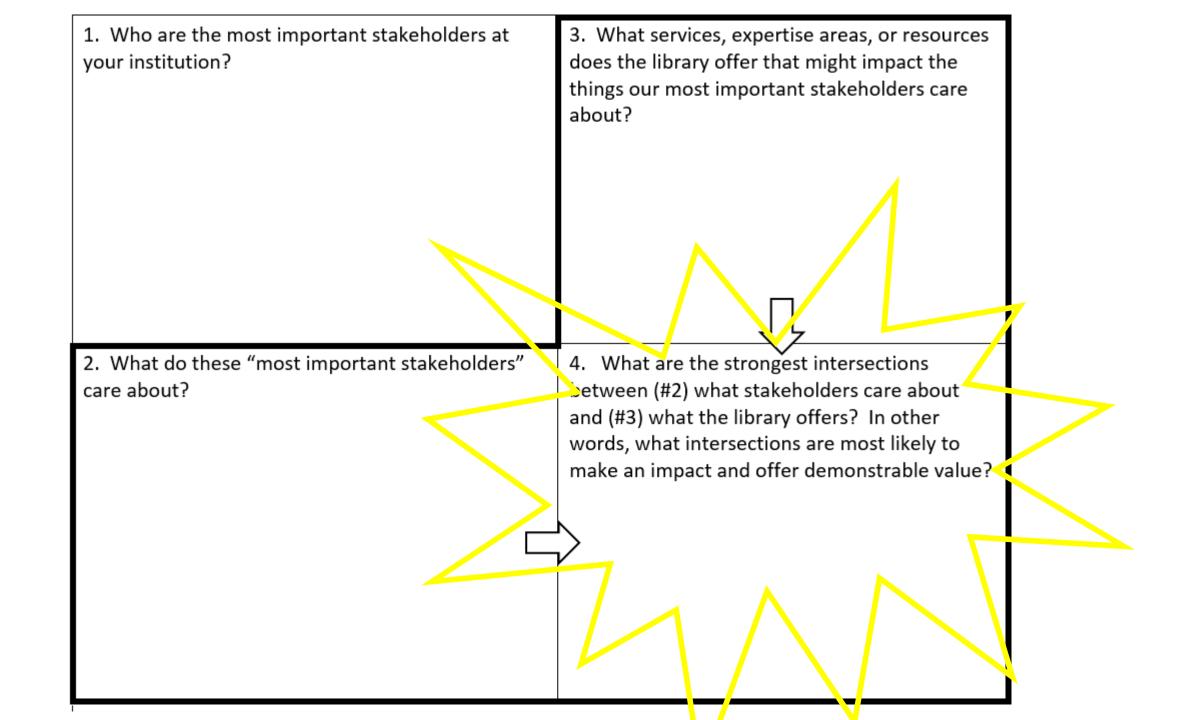


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2. What do these "most important stakeholders" care about?	4. What are the strongest intersections between (#2) what stakeholders care about and (#3) what the library offers? In other words, what intersections are most likely to make an impact and offer demonstrable value?	

Then we need to determine where what stakeholders need and what we do (services, expertise, resources) might be *most connected*. In other words,

where is library impact most likely to occur?







Flip chart your response to #4!

	Reference (physical, digital, consultation, embedded)	Collections including readings for courses	Study spaces	Instruction (students, faculty)	Support for tenure & promotion, researcher info systems	Business databases with company profiles
Student achievement						
Student experience, engagement						
Student enrollment, retention, graduation, completion						
Student career placement						
Faculty research productivity, tenure & promotion						
Institutional affordability						
Institutional efficiencies						
Institutional brand, prestige						

	Reference (physical, digital, consultation, embedded)	Collections including readings for courses	Study spaces	Instruction (students, faculty)	Support for tenure & promotion, researcher info systems	Business databases with company profiles
Student achievement	X	X		X		
Student experience, engagement			X			
Student enrollment, retention, graduation, completion	X	X	x	x		
Student career placement						X
Faculty research productivity, tenure & promotion		X			X	
Institutional affordability		X				
Institutional efficiencies	X	X		X	X	
Institutional brand, prestige					X	

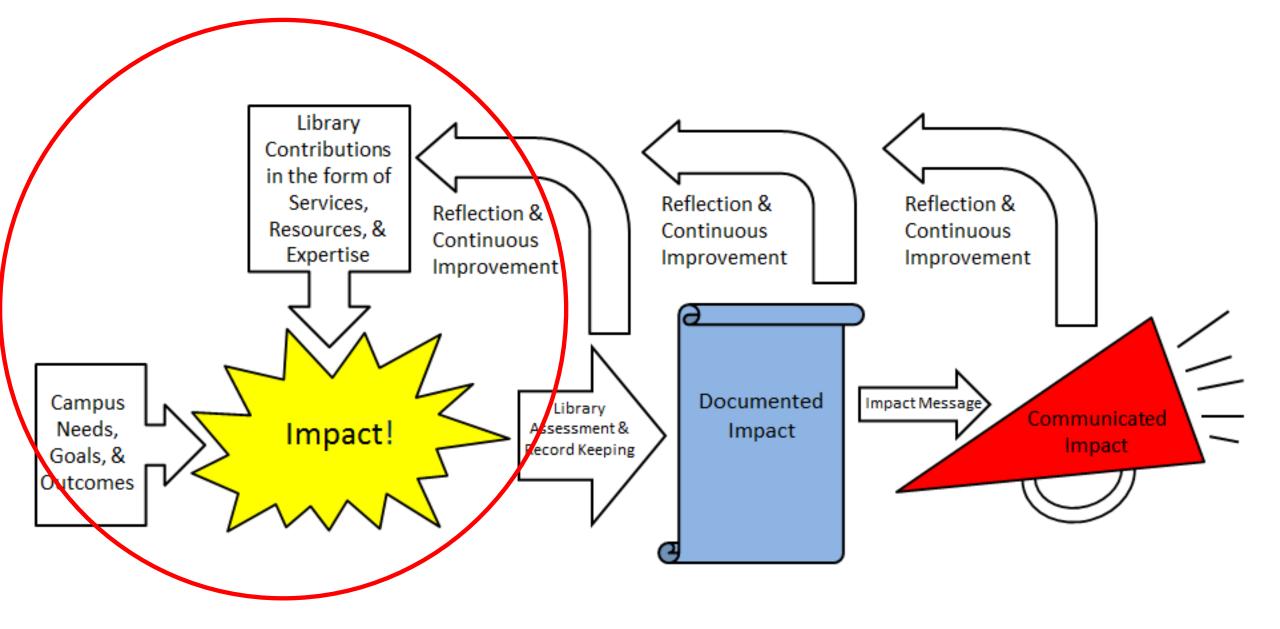
Academic Library Value: The Impact Starter Kit

Activity #26: Library Impact Map			Guides		led	ations			Services	not	Instruction, Course-Integrated	
Library Services, Expertise, & Resources	Reference, Physical	e, Digital	Reference, Subject Guides	e, Roving	Reference, Embedded	e, Consult		ervicas	Embedded/Mobile Services	nstruction, One-Shot	n, Course	
Institutional Focus Area	Reference	Reference, Digital	Reference	Retercace, Roving	Reference	Reference, Consultations	Outreach	Liaison Services	Embedde	nstructio	Instructio	
Student Recruitment, Enrollment												
Student Retention, Completion, Graduation												
Student Career Success											K	
Student GPA, Test Achievement												
Student Learning Outcomes		7										

Thinking it through.

How <i>does</i> the library contribute to this goal?	How <i>could</i> the library contribute to this goal by doing something <i>differently or better</i> ?	How could the library <i>demonstrate</i> its contribution to this goal?				
The obvious, the	The new idea, the	Take a note, keep a				
status quo, what	high-impact	record, track some				
we've always done	possíbílíty, the	progress, identify				
(and that's okay).	thing we've always	some people				
	wanted to do.	(ethically).				

Yes, this is hard!

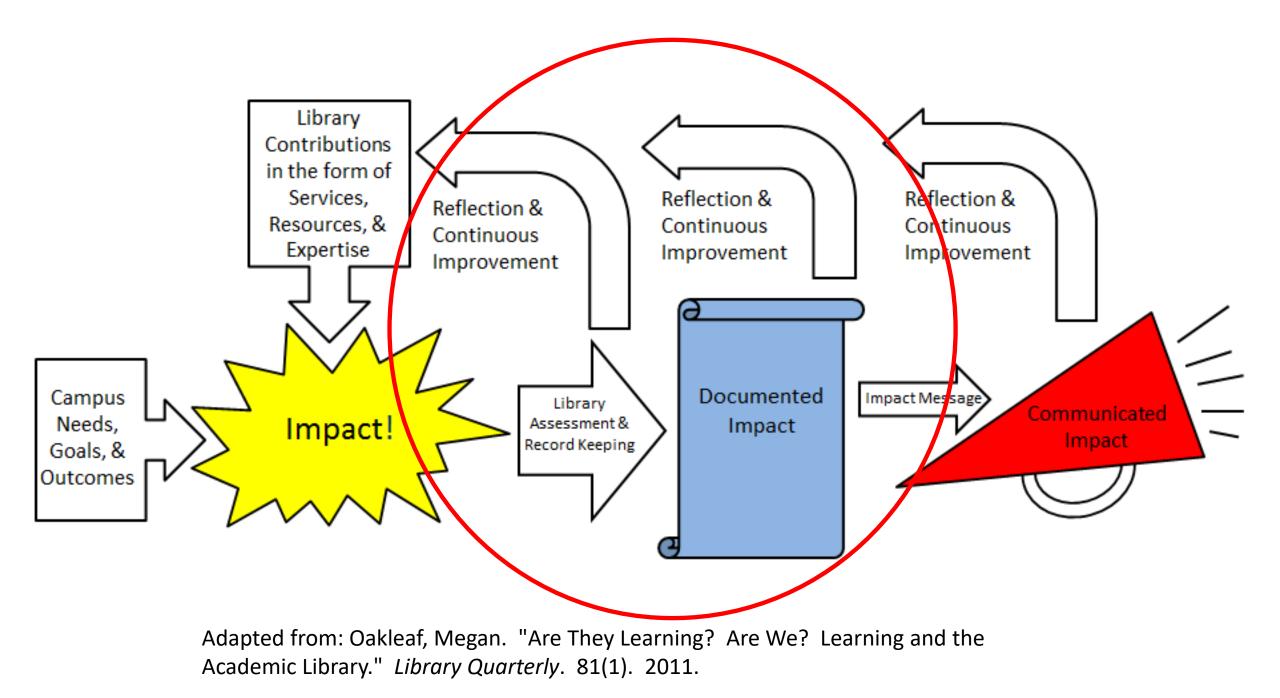


Adapted from: Oakleaf, Megan. "Are They Learning? Are We? Learning and the Academic Library." *Library Quarterly*. 81(1). 2011.

Overview

- What's the value context on your campus?
- How can you develop and document library value?
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Stops on the Value Train

- 1. Authentic Learning Assessment
- 2. Help Studies (ALV #6)
- 3. Correlations
- 4. Success Systems

 (iPASS, learning analytics, and swipe cards, oh my!)
- 5. Data Audits (ALV #12)
- 6. Check Yourself (ALV #18)
- 7. All Hands on Deck (ALV #41)



Authentic Learning Assessment

Authentic Assessment of Student Artifacts (according to agreed upon outcomes & using rubrics)





Assessment Arc



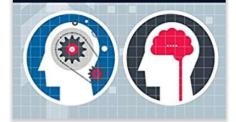
Help Studies

Help Studies HELP N HELP YOU

Activity #6



Academic Library Value



2. Help Studies - Critical Incident Technique

University of Washington: "Tell us in a few sentences about a time that Libraries staff, services, resources, or spaces had a positive impact on your work."

Trinity University: "Think about a time when the university library helped you. What help did you receive and what did that help enable you to do?"



Library-Generated Efficiencies

- Save time
- Minimize labor
- Improve quality
- Increase incoming funds
- Decrease expenditures (spend less)
- Save money (don't spend at all)
- Minimize risks associated with bad information
- Increase productivity

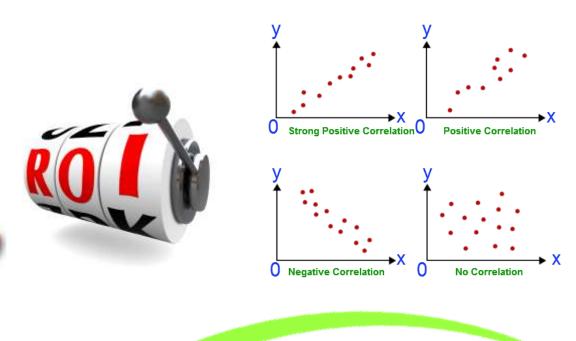
- Make decisions
- Take actions
- Improve image, reputation, brand
- Improve relations with others
- Exploit new opportunities
- Save money related to textbooks, interlibrary loan, reserves
- Shorten time to program/degree completion

The Question to Ask

Think about a time when the library helped you. What help did you receive?

What did that help enable you to do?





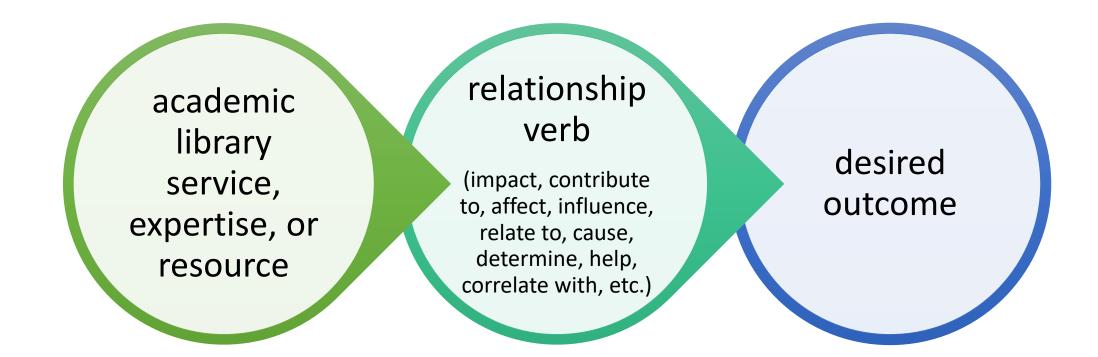




Assessment Arc



Research Questions



Reference

- Do reference services contribute to increased student learning?
- Does student use of virtual reference service impact GPA at graduation?
- Are students who attend reference consultations more likely to earn higher course grades?

Instruction

- To what extent does information literacy instruction impact achievement of learning outcomes sought by employers?
- Is increased use of library resources correlated with student employment at six months post-graduation?
- Does supplying students with the company profiles provided by common business databases affect the hiring outcome of on-campus internship interviews?

Reading & Resources

- Does library coordination of digital reading lists and course packs influence the diversity or quality of curricular choices of faculty members?
- In what ways does provision of reserve readings or etextbooks help first year students be retained to sophomore year?
- Do "free" library-provided course resources influence students' perception of college affordability?

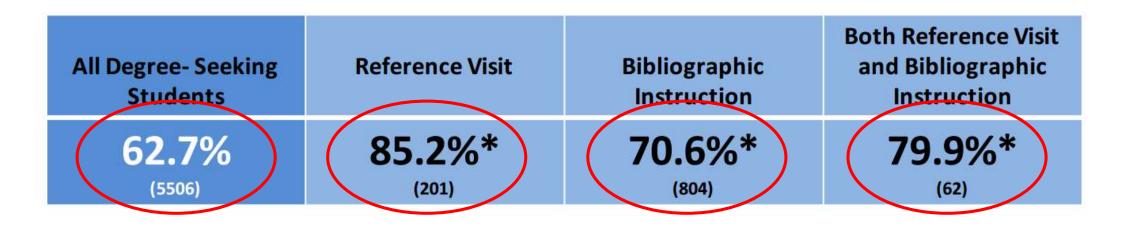
Getting Personal

"Until libraries know that Student #5 with major A has downloaded B number of articles from database C, checked out D number of books, participated in E workshops and online tutorials, and completed courses F, G, and H, libraries cannot correlate any of those student information behaviors with attainment of other outcomes."

(Value of Academic Libraries Report, pg. 96)

Lewis & Clark Community College

Course Success Rates Academic Year 2015

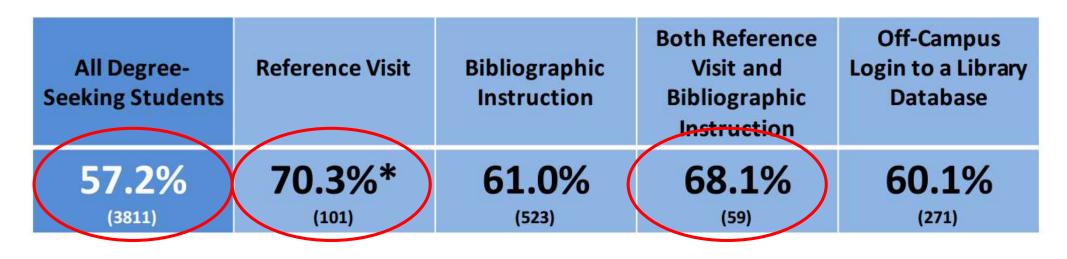


* Significance @ P<.05



Lewis & Clark Community College

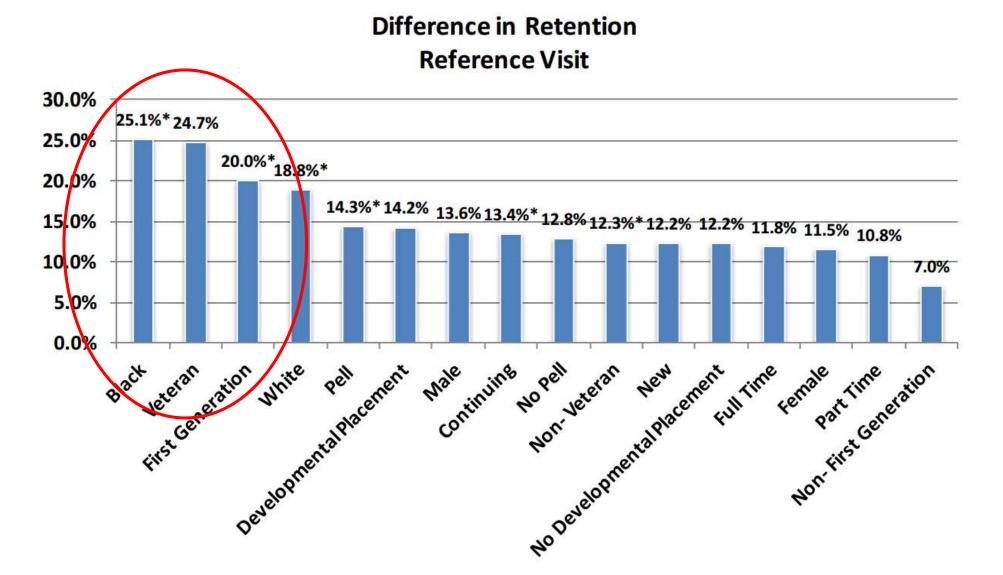
Year-to-Year Retention at L&C (Fall 2014 to Fall 2015)



* = Significance @ P<.05



Lewis & Clark Community College



University of Minnesota

Fall 2011 - large scale collection of data including

- Circulation (including ILL and renewals)
- Digital (website, e-journal, database, e-book)
- Reference (online and consulting, when an ID was captured)
- Instruction (workshops, course-integrated, Intro to Library Research)
- Workstation (only "library as place" measure)



University of Minnesota

GPA Results

 Controlling for demographics, college environment, and academic variables:

Using the library one time was associated with a .23 increase in students' gpa holding other factors constant

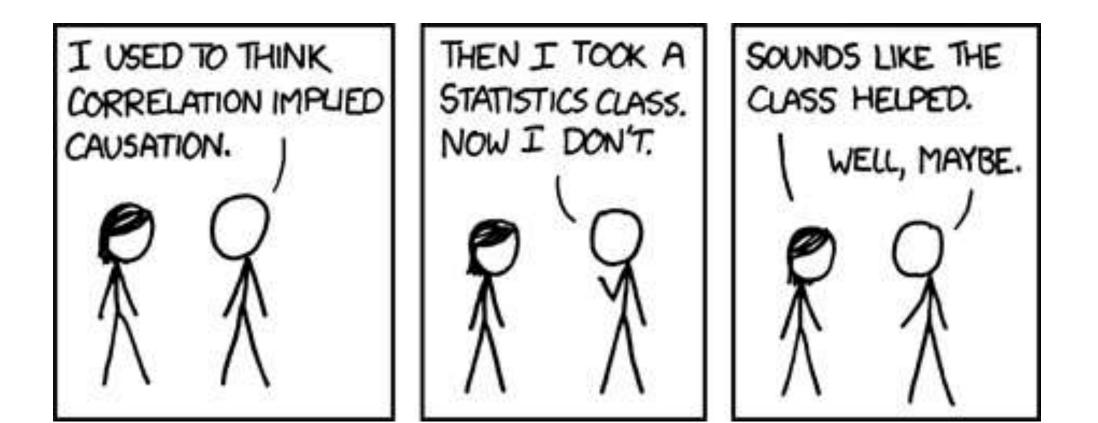
Nackerud, Shane and Fransen, Jan. "Library Data and Student Success." Maryland Academic Libraries Assessment Interest Group (5 October, 2012).

University of Minnesota

Use	Times more like to graduate in four years	Times more likely to be enrolled in four years
Any Library	1.441	1.389
Electronic Resources	1.924	1.450
Books	1.337	<no correlation=""></no>
Workstations	<no correlation=""></no>	<no correlation=""></no>
Library Instruction Class	<no correlation=""></no>	1.402
Reference	<no correlation=""></no>	<no correlation=""></no>



Correlation & Causation



Success Systems



→X

Positive Correlation

No Correlation



TEST



→X

0

Strong Positive Correlation

Negative Correlation

0

0

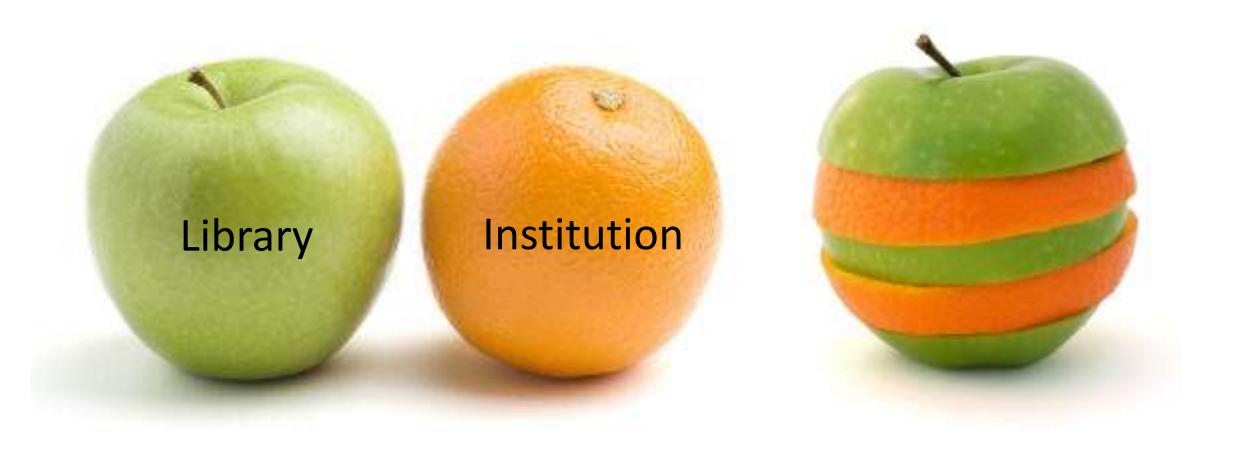


Definition of "learning analytics"



"measurement, collection, analysis, and reporting of data about learners and their contexts, for the purposes of understanding and optimizing learning and the environments in which it occurs"

(1st International Conference on Learning Analytics and Knowledge, Banff, Alberta, February 27-March 1, 2011.)



"Library Analytics" or Learning Analytics?



Quick Poll:

Is your campus delving into learning analytics?

- 1. Yes the campus is, and it's becoming established.
- 2. Yes the campus is, but we're just getting started.
- 3. I'm not sure whether the campus is or not.
- 4. No, our campus is not doing any work currently on learning analytics.

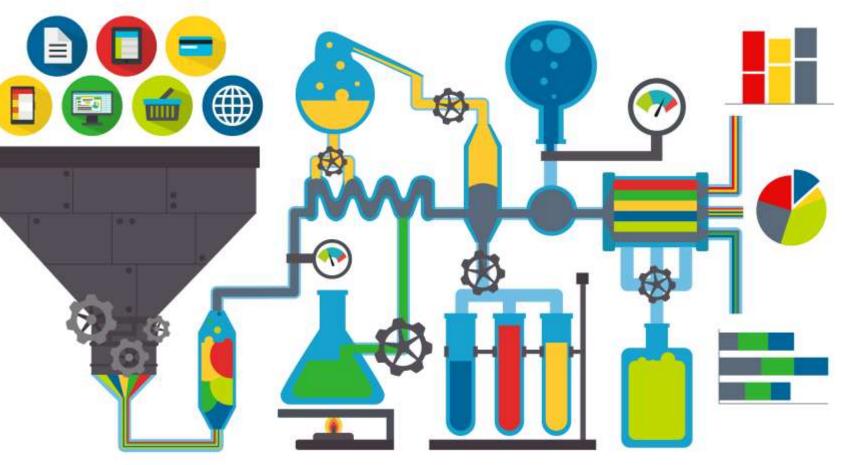
Actions/Interventions



- Set policies
- Define processes
- Make referrals
- Send notifications
- Nudge meetings
- Automated or curated
- Real time desirable

Where does the data come from?

- Student Information Systems
- LMS (activity, achievement)
- eTextbook Publishers
- Clickers
- Web Conferencing
- Co-Curricular & Extra-Curricular Involvement



Pedagogical Purposes

- Improve delivery of education
- Identify at-risk learners
- Provide intervention to assist learners in achieving success
- Provide learners with insight into their own learning habits and recommend improvements
- Help learners complete courses, persist to completion, master content, achieve outcomes, and graduate



Problem Area 1: Organizational Culture



Problem Area 2: Data, Efficacy, & Doubts





Problem Area 3: Ethics & Privacy

What would/could/should be the library's role in these systems?

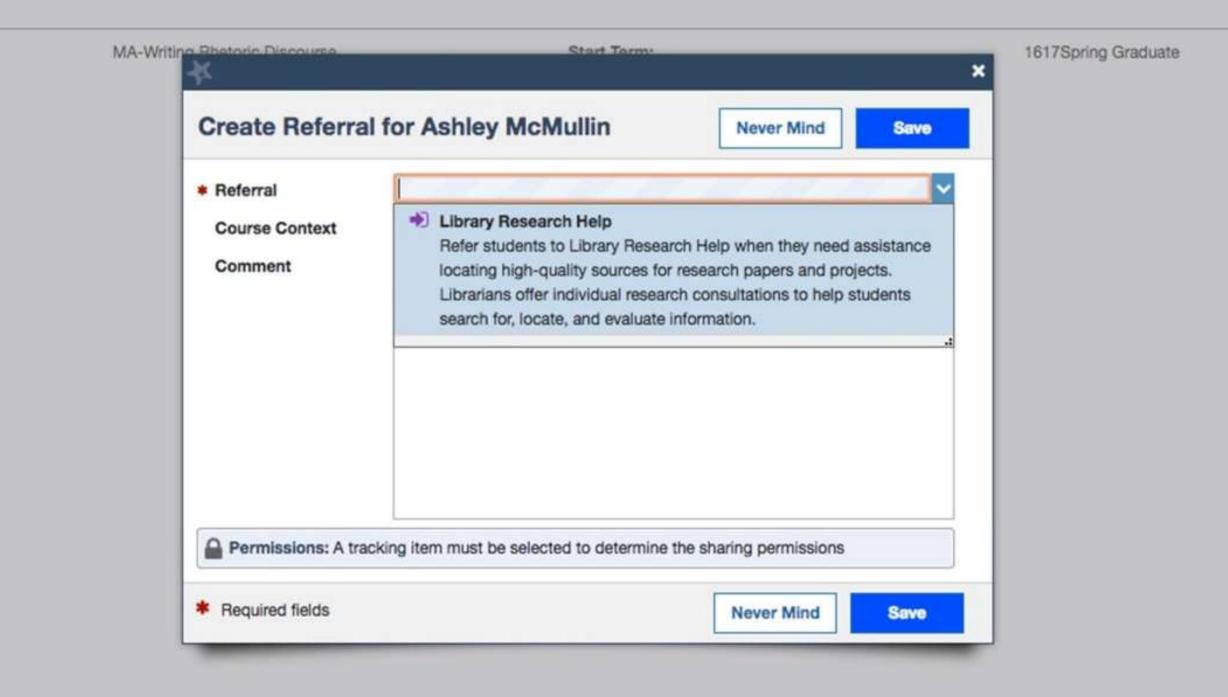
In an ideal world, how might librarians and library services/resources be incorporated into these technological and organizational systems?



The Library in Learning Analytics – DePaul University

Flag Deferral	
Defar cturdante to Library Desparch Holp when they need assistance	incruilli@depaul.edu

Megan Oakleaf, Malcolm Brown, Rob Abel, and Scott Walter. "Closing the 'Data Gap' Between Libraries and Learning: The Future of Academic Library Value Creation, Demonstration, and Communication," ACRL National Conference, March 2017.



[DePaul BlueStar] Library Research Help Referral in Introduction to Microbiology



To:

O BlueStar <BlueStar@depaul.edu> Friday, September 9, 2016 at 10:56 AM

Dear

You have been referred to the Library Research Help. To schedule a research consultation with a librarian, go to <u>http://library.depaul.edu/get-help/ask-a-librarian/Pages/Make-an-Appointment.aspx</u>

You may also visit the Library Research Help desk at:

- John T. Richardson Library, Lincoln Park, 2350 N. Kenmore Ave., 1st floor
- Loop Library, DePaul Center, 1 E. Jackson Blvd. 10th floor

We encourage you to take advantage of the resources available to you as a student at DePaul.

Sincerely, BlueStar

BlueStar

Learn more at go.depaul.edu/BlueStar. For technical assistance, please contact BlueStar@depaul.edu.



- IMLS funded National Forum Grant
- Supporting series of 3 meetings
 - EDUCAUSE 2017
 - CNI Fall 2017
 - CNI Spring 2018
- Vision, strategies, interoperability standards



So what can librarians do? What steps can they take?

What to ask and when?

http://meganoakleaf.info/learninganalyticsjal.pdf



INTRODUCTION

Librarians have invested in the assessment of student learning for many years. In the early years, librarians used surveys to gauge students' characteristics, or other attributes that appear to lead to student difficulties or successes. Many learning analytics systems attempt to predict, based on known attributes, which students are "at risk" so that educators can intervene quickly. Interventions emanating from



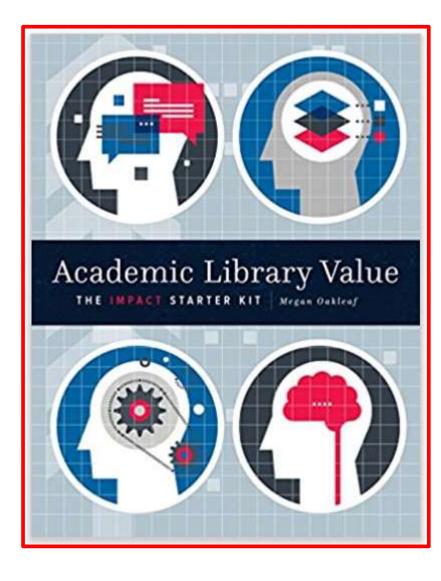
Library Data Audit

	ТҮРЕ							ACCESS											R	ELEV		ANCE A A HINITY H17 RELEVANCE (cont'd)					
DATA ELEMENTS (currently collected or may be collected in the future)	Input	Output	Outcome	Librarian time/effort	Use	Satisfaction	Service quality	Group-level	Individual-level	Other:	Other:	Other:	Available/not yet available	In library information systems	In vendor information systems	In student information systems	In institutional information systems	In state/national information systems	Other:	Other:	Other:	Meaningful to stakeholders	Formatted according to stakeholder preferences	Useful to library management of services, expertise, &	resources	Answers onen guestions	to v to v

Check Yourself



Activity #18



Best Practices

- Tie library value/impact to institutional focus areas.
- Communicate assessment results to stakeholders.
- Model evidence-based decision making.
- Dedicate personnel to assessment activities.
- Provide access to and support for assessment, professional development, and training.

- Integrate assessment into library and institutional strategic planning documents.
- Integrate assessment into library and institutional budget structures.
- Integrate assessment into library and institutional reward systems.
- Provide adequate resources (financial, time, personnel) for assessment activities.

- Communicate clear expectations about assessment roles and responsibilities.
- Reassign work tasks to "make room" for assessment as needed.
- Create confidence in assessment efforts.
- Encourage creative approaches to assessment.
- Accept that mistakes are a part of innovative change.

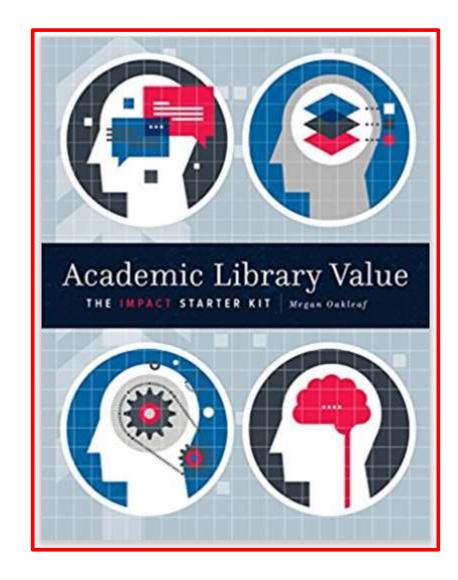
 \star Clearly demonstrate how assessment results are used to make improvements!

All Hands on Deck

All Library Units Have a Role

- How does this unit contribute to this focus area?
- How can this unit assess its contributions to this focus area?
- How can this unit increase its contributions by doing something differently or better?
- How can this unit communicate its contributions to this focus area to stakeholders?

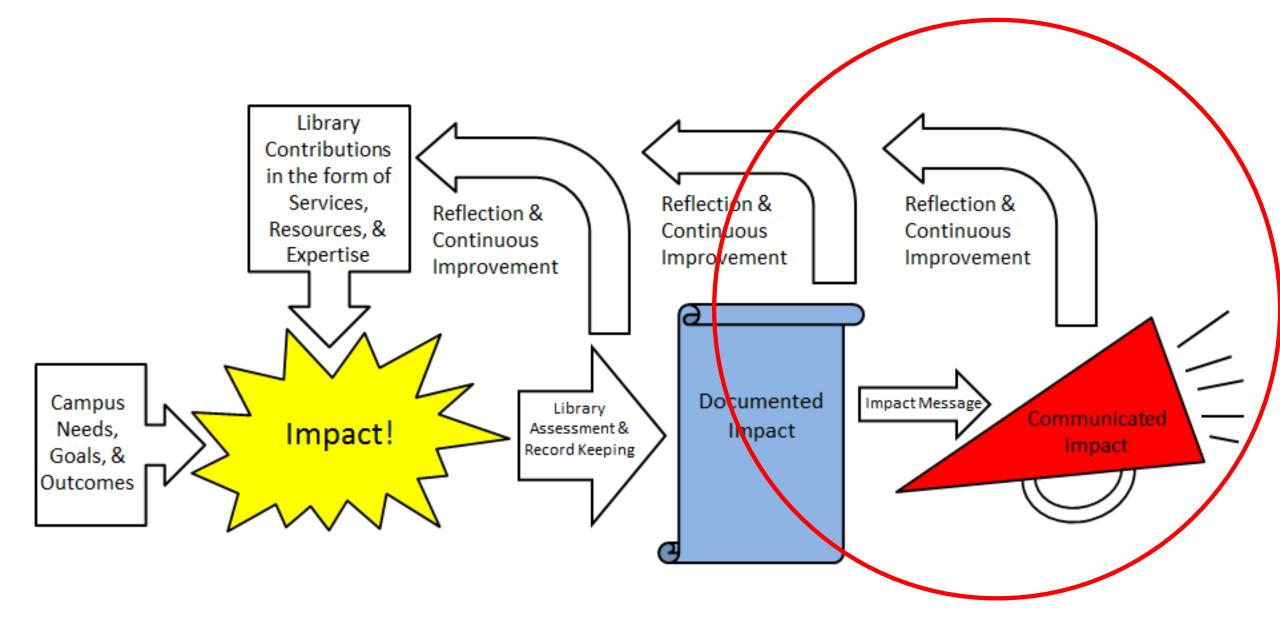
Activity #41



Overview

- What's the value context on your campus?
- How can you develop and document library value?
- What can you share with others about library value?





Adapted from: Oakleaf, Megan. "Are They Learning? Are We? Learning and the Academic Library." *Library Quarterly*. 81(1). 2011.

Idea 1: Analyze your existing library value communications to identify first steps in improving how you communicate.



How do you tell your library's value story?





What's your library's value story?

Research

Books - Catalog Articles - Databases Textbooks Books in Other Libraries College Archives Citing Sources ESL Resources

Services

Reserve a Study Room Wireless Printing Computers, Printing & Copying Borrowing & Circulation Interlibrary Loan Request Renew Books For Faculty

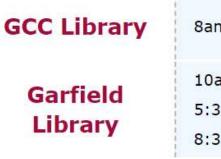
Instruction

Library Workshops Workshop Descriptions Workshop Materials Library Credit Courses CampusGuides - Research Guides IC@GCC

About Us

Hours & Location Garfield Library Mission Statement General Info and Policies Library Staff Library Maps For Patrons with Disabilities

Today's Library Hours



8am – 9pm 10am – 2pm 5:30pm – 8:30pm

Library Workshops

Glendale College Library Workshop Schedule SPRING 2018

Ask your instructor, you might be able to get extra credit to attend. Use \underline{MyGCC} to register.

Library Remodel Continues

The 4th floor has new paint, a bright dome and new carpet. Stay tuned: New furniture arrives after Spring Break.





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About SC Academic	s Admissions Athletics	Community Ne	ews & Events	Resources	Studen	nt Services
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That's 1,143 p everyda		page	vy p	opл	uu	/0!
	What	's your lik	orary's	value	e sto	ry?
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Apply for a Library Card	Shasta Col	lege Library	« M	Marc T W	h 2018 T F S	» s
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VENTURACOLLEGE





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Student Services

Library

- Hours & Location
- Contact Us
- Faculty Resources
- Textbook Lending Library
- Reserve Textbooks
- Policies
- One Book, One Campus About the Library

⊙ Fall/Spring Hours:

Mon - Thu: 7:30am - 9:00pm Fri & Sat: 9:00am - 1:00pm Sun: Closed

Library What's your library's value story?



Welcome to the Ventura College Library, a community resource for education, research, information, continuing education and fulfilling intellectual curiosity.

Find Articles:	Find Books:	Research Assistance:
Databases A-Z	VC Library Catalog	Online Tutorials
Databases by Subject	Primo (all VCCCD Library Catalogs)	Library Guides
eJournals	eBooks	Tutoring

Shanpie	SMEAR GUARD _a
Stratpie.	SMILAR GUARD.
Sharple MICHLIGHTEN	SMEAR GUARD _o
Sharpie	SMEAR GUARD _o
Shorpie	SMEAR GUARD _o
Stratple	SMEAR GUARD,

What part of **your** communications convey impact on **stakeholder** focus areas?

Consider your own library's communications...

- Which focus areas do they emphasize?
- How are the library's contributions to these focus area communicated?
- What **percent** of the communication emphasizes library contributions to focus areas?
- How might the communications **do a better job** of aligning the library with focus areas?



Stats At A Glance

What difference does this make? So what?

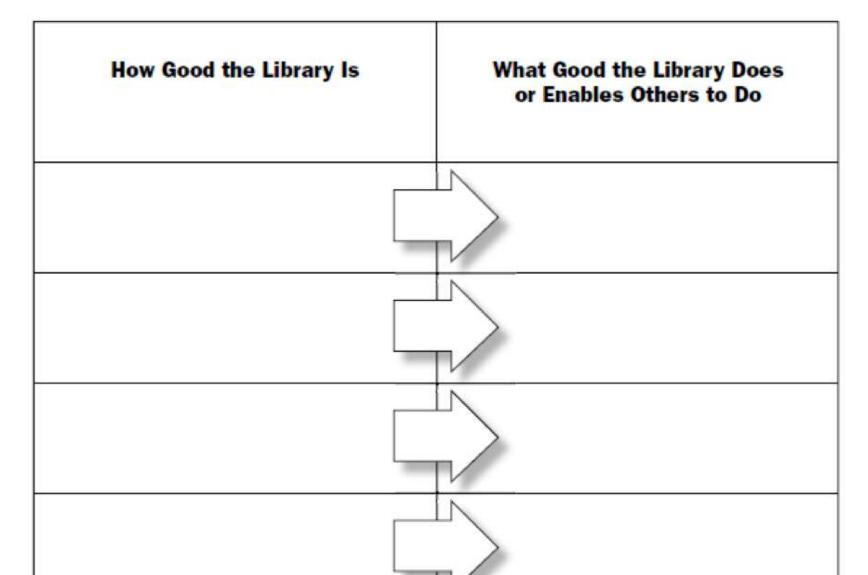
"Fact Sheet" Communications

how good the library is vs what good the library enables others to do

Collections							
Total Volume Count 1,629,179							
Public Services							
Reference Transactions	50,881						
Typical Weekly Public Service Hours	111.5						
Library Instruction							
Number of Participants	13,656						
Total Instruction Sessions	619						
Access & Delivery Services							
Total Circulation (Excluding Reserves)	75,934						
Reserves Circulations	11,999						
Laptop Circulations	119,823						



Fact Sheets



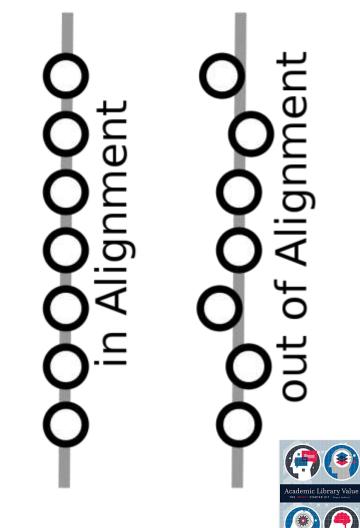
"When [leaders] try to determine the return of their investment [in the library], they do not ask, 'How good is the library?' Rather they ask, 'How much good does the library do?"

- James Matarazzo and Laurence Prusak



What would communications aligned with stakeholder focus areas look like?

- Which stakeholders want or need to know about library contributions?
- What communication strategies are most likely to appeal to those stakeholders?
- What content will most appeal to those stakeholders?
- What do you want your stakeholders to do as a result of your communications?





Log In/Register O Open Now S Make a Payment Go Search the Catalog



TALK, REAd, AND SING TOGETHER EVERY DAY! IT'S NEVER TOO EARLY TO HELP YOUR CHILD LEARN.

Research has identified five early reading skills that are all essential.

READING COMPREHENSION

FLUENCY (ORAL READING)

what has been read

Being able to understand and get meaning from

Being able to read text accurately and guickly.

PHONEMIC AWARENESS

Being able to hear, identify, and play with individual sounds (phonemes) in spoken words.

PHONICS

Being able to connect the letters of written language with the sounds of spoken language.

VOCABULARY

The words kids need to know to communicate effectively.

YOU CAN HELP YOUR CHILD'S LANGUAGE SKILLS BY TALKING, READING, AND SINGING WITH HIM OR HER EVERY DAY. IT'S EASY TO DO AND CAN MAKE A BIG DIFFERENCE IN HOW YOUR CHILD LEARNS AND GROWS!

STORY TIMES AT THE LIBRARY

DEVELOPMENTAL MILESTONES



BIRTH TO 2 MONTHS

- · Coos, makes gurgling sounds
- Turns head toward sounds

TIP: Respond to your baby's first smiles, gurgles and coos – she's talking to you and wants you to talk too!

4 MONTHS

- Begins to babble
- · Babbles with expression and copies sounds he hears

TIP: Hold and talk to your baby; smile and be cheerful while you do.

6 MONTHS

- · Responds to sounds by making sounds
- · Responds to own name
- Begins to say consonant sounds (jabbering with "m," "b")

TIP: Read books to your baby every day. Praise him when he babbles and "reads" too.

9 MONTHS

- Understands "no"
- Makes a lot of different sounds like "mamamama" and "bababababa"

LibraryImpact

MONTHLY UPDATE ON LIBRARY SERVICES THAT MAKE A DIFFERENCE

Solutions For a New Higher Education Reality

15SUE

MONTH

YEAR

Sit amet, consectetuer adipiscing elit, sed diam nonummy nibh euismod tincidunt ut laoreet dolore maona aliguam. Ut wisi enim



this issue

Librarians 4 Student Retention P.1 Bibs for Grant Projects P.2 Who's Citing You? Find out! P.3 Info Skills for Internship SuccessP.4

Finding the right publication venue for your research.

Volutpat mos at neque nulla lobortis dignissim conventio, torqueo, acsi roto modo.

vel natu meus. Molior torqueo capio velit loquor aptent ut erat feugiat pneum commodo vel obruo mara

Idea 2: Analyze targeted audiences, compose positioning statements, devise key messages, and consider communication media and venues that are most effective in conveying library contributions.



Stakeholder Groups

- Participants and target audiences
- Interested parties
- Responsible parties
- Influencers
- Decision makers
- Action takers
- Strategic planners
- Who else?

Strategies & Formats

Media

- Executive summary
- Annual report
- Newsletter or newspaper
- Email
- Meeting or presentation
- Bookmark
- Poster
- Website
- Other?

Content

- Text
- Tables and charts
- Quotations and narratives
- Qualitative focus
- Quantitative focus
- Formative focus
- Summative focus
- Short time or length
- Long time or length
- In person
- In print
- Online
- Other?



Simple steps that will help you create an @ your library campaign

Table of Contents

- I. Introduction
- II. The Campaign for America's Libraries
- III. Building a Communications Plan
 - a. Introduction
 - b. Goals
 - c. Objectives
 - d. Positioning Statement
 - e. Audiences
 - f. Key Messages
 - g. Strategies
 - h. Evaluation
 - i. Putting it All Together
- IV. Additional Resources

https://www.ala.org/ala/pio/campa ign/prtools/marketing_wkbk.pdf



Deliverables?

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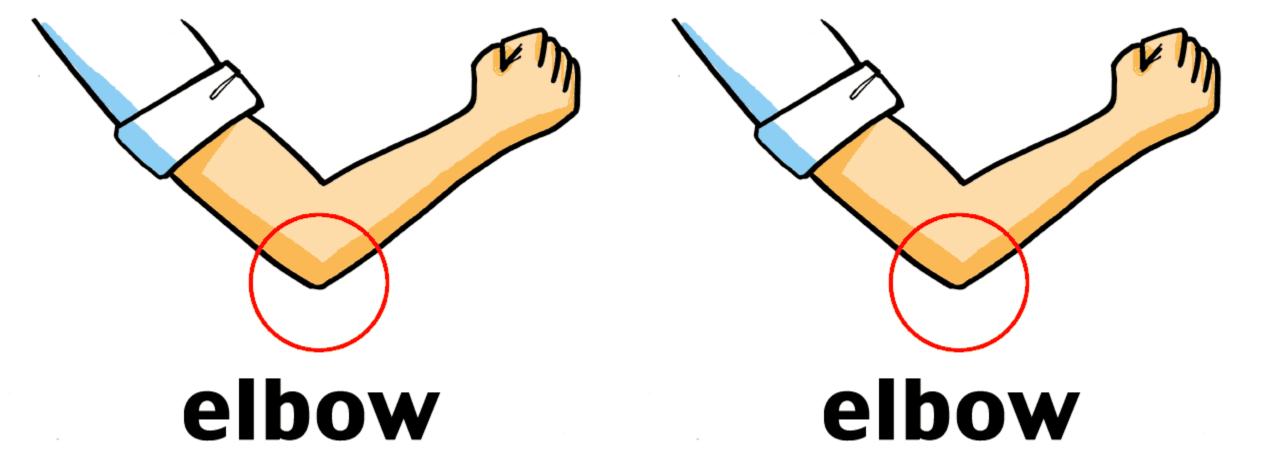
https://www.ala.org/ala/pio/campaign/prtools/marketing_wkbk.pdf,

Megan Oakleaf and Amanda Albert



Idea 3: Craft short "elevator speeches" to practice communicating library value to stakeholders in informal settings.

Find your elbow partner!



Drafting an Elevator Speech

- Pick a stakeholder.
- What services, expertise areas, or resources does your library offer that match this stakeholder's needs?
- Pick one service, expertise area, resource.
- What outcome (that is meaningful to the stakeholder) does that service, etc. contribute to?
- Do you have data that supports that contribution? If so, what?
- How does the stakeholder benefit?
- What action would you like the stakeholder to take?



Elevator Speech Components

3	[service, expertise, or resource].
This service, expertise, or	resource contributes to
	[institutional focus area].
(Optional) We have evide	nce/data that confirms this contribution.
For example,	
For example,	[succinct explanation of evidence/data]
	[succinct explanation of evidence/data] ervice, expertise, or resource, you will

[explanation of benefit].

- 5. Therefore, you should ______ [action you want partner to perform].
- 6. I would love to help you _____

[take that action].

Elevator Speech Components

1. The library offers reference services

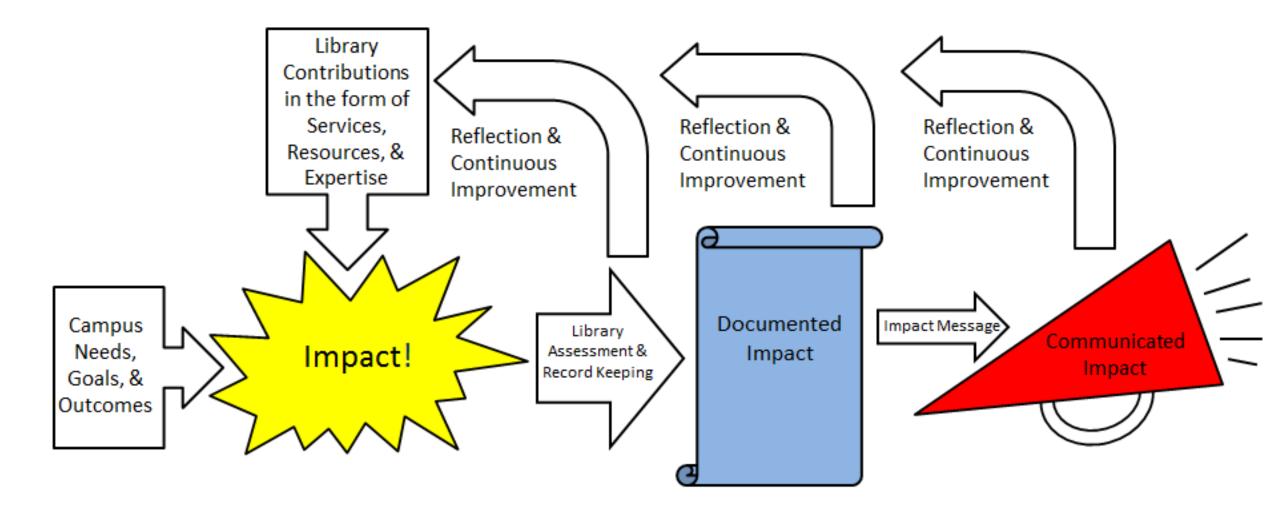
[service, expertise, or resource].

- This service, expertise, or resource contributes to _____ improved student grades 2. [institutional focus area].
- 3. (Optional) We have evidence/data that confirms this contribution. For example, students who ask reference questions are more likely to get an A [succinct explanation of evidence/data].
- If you participate in this service, expertise, or resource, you will _____ 4.
- Therefore, you should ______schedule a reference consult with your subject librarian 5. [action you want partner to perform].
- I would love to help you locate his/her email address 6.

[take that action].

How to take this home...





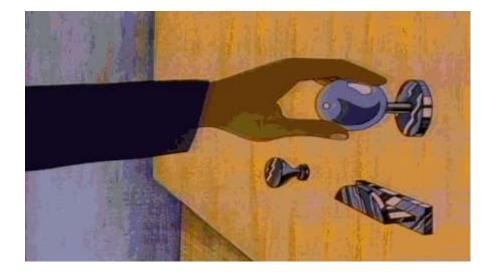
Adapted from: Oakleaf, Megan. "Are They Learning? Are We? Learning and the Academic Library." *Library Quarterly*. 81(1). 2011.

How much time and energy does pursuing library value require?



a little?

How much time and energy does **NOT** pursuing library value *COST*?



Keep it simple. Start small. But get started.

Nothing changes until you do something.

The Value of Academic Libraries for Community Colleges

COUNCIL OF CALIFORNIA COMMUNITY COLLEGES CHIEF LIBRARIANS

Megan Oakleaf moakleaf@syr.edu | www.meganoakleaf.info

March 9, 2017



What could the pursuit of value mean?

Choosing mediocre for all or excellent for some >
Deciding to offer special services to special populations

★Emphasizing continuous tracking of institutional priorities →
 ★Valuing and rewarding agility in making decisions and taking action
 ★Communicating bi-directionally and collaborating with constituents, stakeholders, resource allocators, etc.

ightarrowBecoming more mindful of finite resources ightarrow

*Assessing impact of competing options

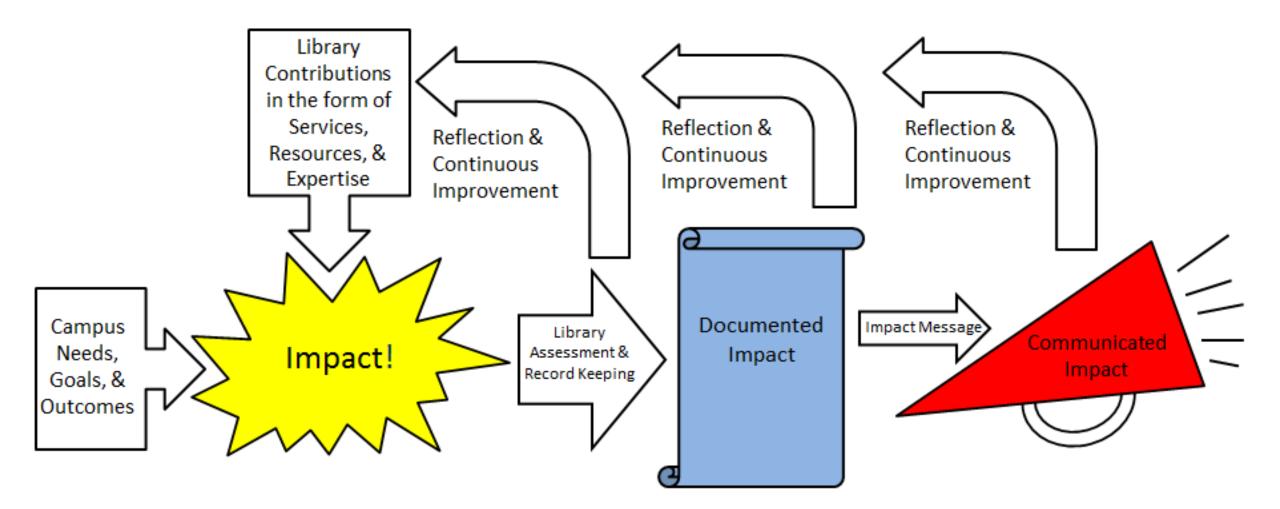
Stopping or minimizing effort spent on some less-impactful services or resources

(Re)considering the balance between privacy (risk) and helping students succeed (reward).



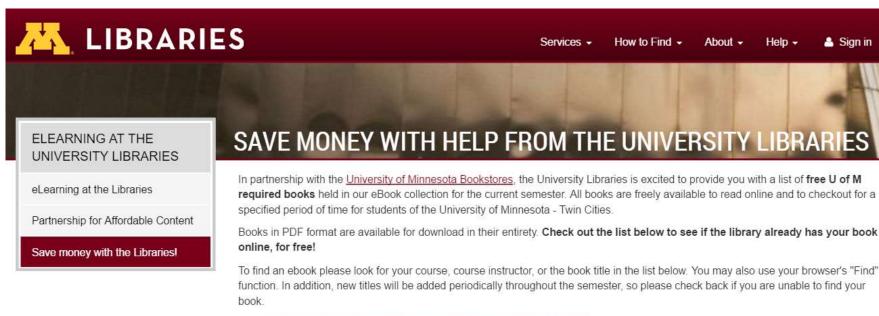






Adapted from: Oakleaf, Megan. "Are They Learning? Are We? Learning and the Academic Library." *Library Quarterly*. 81(1). 2011.

textbooks & affordability



· Check out these other options for saving money on course materials!

If you encounter any difficulty with accessing an eBook below, please contact wilsrsv@umn.edu

Look for free eBooks from the Libraries!

Student Savings P	age Ebook Table: Sp	ring 2016 : ebooks	
AEM8511-001	James	governing equations	
AFRO1011-001	Brewer	Reversing sail: a history of the African diaspora	
AFRO1011-001	Brewer	The African origin of civilization myth or reality	
AFRO3125W-001	Brewer	Black heretics, black prophets radical political intellectuals	

Providing eBook textbooks.

affordability – digital course packs

Services - How to Find - About -

SERVICES

Services - Home

Borrowing Privileges

Computers, Printing, and Scanning

Copyright

Course Reserves

Disability Access

Fines

Getting Materials

DIGITAL COURSE PACK PROJECT

How do I request a Digital Course Pack?

We are currently conducting pilot projects to make sure we have what we need to scale Digital Course Packs to a university-wide service. If you would like to participate in the pilot, please contact <u>wilsrsv@umn.edu</u>. Keep in mind, any course may use the existing <u>Course Reserves</u> service.

What is the process to create a Digital Course Pack?

- Faculty and instructors should submit their course reading list to library <u>Course</u> <u>Reserves</u> staff as soon as possible and **no later than 2 weeks** before the beginning of the new semester.
- Library reserves staff will begin creating the Digital Course Pack by entering any freely available content, such as open education resources, into the course pack web site

Combining efforts, saving money, increasing reading.

COULSE PACK

A 1 TRADE CONTRACTOR OF A DESCRIPTION OF A

saving students money

Statistics									
Semester	# of course sections	# of students	Average estimated cost of printed course pack	Average actual cost per student for digital course pack	Average savings per student	Total savings (all students/all courses)			
Fall 2012	7	184	\$64.06	\$25.95	\$38.11	\$7608.82			
Spring 2013	9	187	\$35.56	\$0.00	\$35.56	\$6,593.93			
Fall 2013	29	610	\$43.37	\$12.04	\$31.33	\$22,203.29			
TOTALS	45	981	\$47.66	\$12.66	\$35	\$36,406.04			

78% of enrolled students purchased a digital course pack

UNIVERSITY OF MINNESOTA Driven to Discover⁵⁴⁴ http://digitalco mmons.macalest er.edu/cgi/viewc ontent.cgi?articl e=1427&context =libtech_conf

Grades & GPA

- Library "instruction" may impact student grade—or at least not make them worse. (Hong Kong Baptist)
- Library instruction after the first-year appears to impact GPA at graduation. (Wyoming)
- Students in "Intro to Libraries 2" had lower GPAs but were almost 8 times more likely to re-enroll. (Minnesota)
- Library "check outs" appear to impact students grades positively. (Huddersfield, Wollongong)
- Undergraduates with above average GPA use (i.e., off campus authentication and circulation records) the library more than those with below average GPA. (Nebraska-Lincoln)

Middle Tennessee State University

"students who receive library instruction, on average, have a higher grade point average than those who do not, thus lending support to the hypothesis that library instruction does have an impact on student performance...a student enrolled in a course that received library instruction should have a GPA that is, on average, 0.09 higher than a student who was not in a course that received library instruction"

Vance, J., Kirk, R., Gardner, J. Measuring the Impact of Library Instruction on Freshmen Success and Persistence: A Quantitative Analysis. *Communications in Information Literacy*, North America, 6, nov. 2012. Available

at: <u>http://www.comminfolit.org/index.php?journal=cil&page=article&op=view&path%5B%5D=v6i1p49&</u> <u>path%5B%5D=144</u>. Date accessed: 04 Oct. 2016.

Open University Library Data Project

"Students who fail access around a third of the online library resources compared with students who pass. Students gaining a distinction access nearly twice the number of library resources as students who pass."

http://www.open.ac.uk/blogs/LibraryData/?p=197

Nevada State College

- Students who use library resources are more likely to be retained.
- Students who use library resources are more likely to be on good academic standing.
- Students who use the library more often (measured by number of sessions in EZProxy) tend to have a higher semester GPA.
 - This relationship holds when controlling for high school GPA, pell-grant recipient status, and first-generation status
- In a more targeted study spanning all 11 sections of a first-year experience course we found that:
 - Students who used an online information literacy module achieved significantly higher average scores on the research assignment
 - Students who participated in more sections of the information literacy module tended to use online library resources more (measured in number of sessions in EZProxy)
- Students who used online library resources more tended to have a higher grade on the research assignment.

(email correspondence from Tiffany LeMaistre)